



EARNINGS RELEASE 4Q15 and FY2015

DISCLAIMER



This presentation brings statements about future events that are subject to risks and uncertainties. Such statements are based on our Management's beliefs and assumptions and on information that the Company currently has access to. Statements about future events include information regarding our intentions, beliefs or current expectations, as well as those of the members of the Management Board and Company Directors.

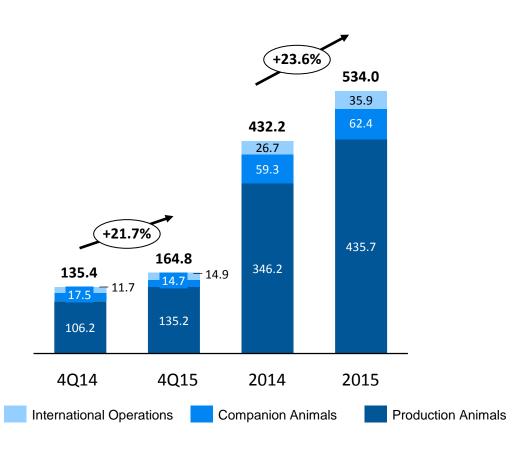
Disclaimers according to the statements and the information about the future also include information about possible or presumed operating results, as well as statements preceded by, followed by or that include the words "believes", "may", "will", "continue", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions.

The statements and information are not guarantees of future performance. They involve risks, uncertainties and assumptions because they are related to future events and, therefore, depending on circumstances that may or may not occur. Future results and value creation for our shareholders may differ materially from those expressed or implied by the statements made about the future. Many of the factors that will determine these results and values are beyond our ability to control or predict.

PERFORMANCE BY SEGMENT

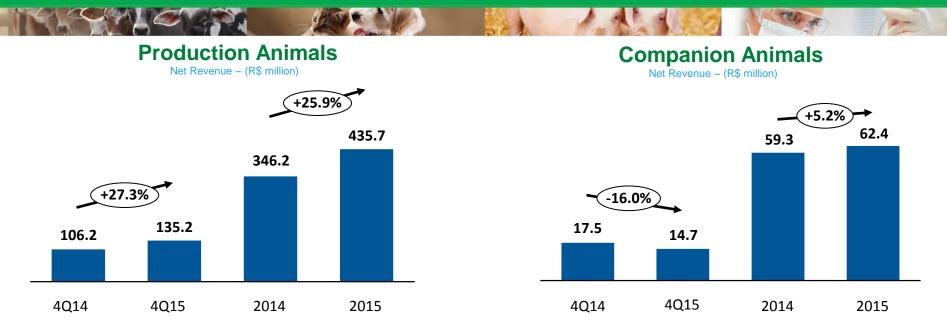




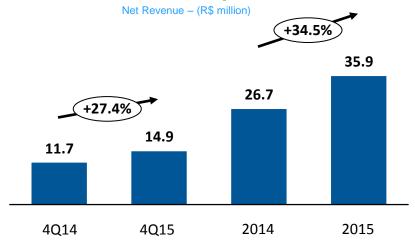


NET REVENUE BY SEGMENT





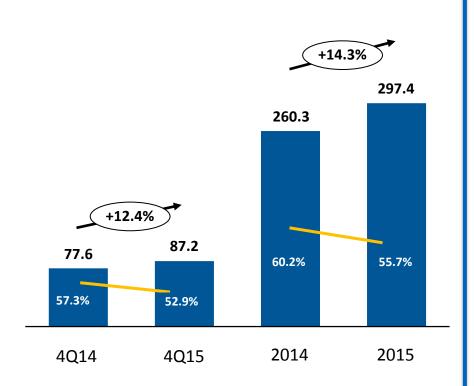
International Operations



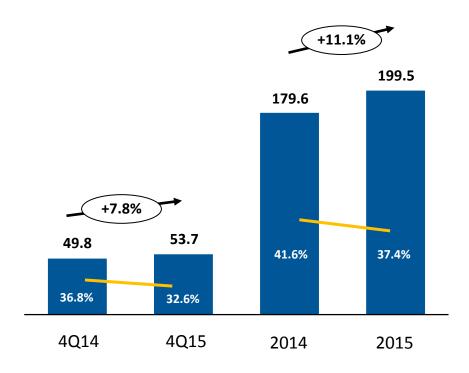
FINANCIAL PERFORMANCE



Gross Profit (R\$ million)



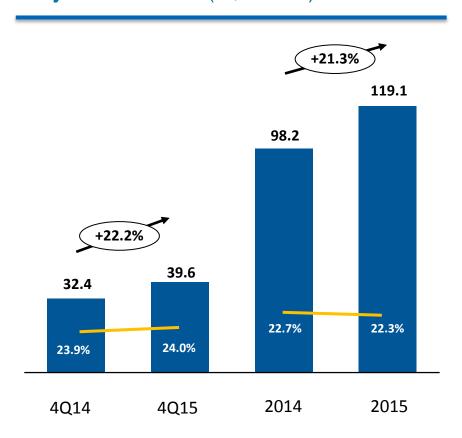
SG&A (R\$ million)



FINANCIAL PERFORMANCE



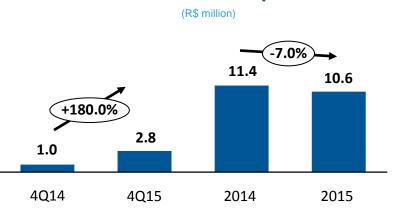
Adjusted EBITDA (R\$ million)



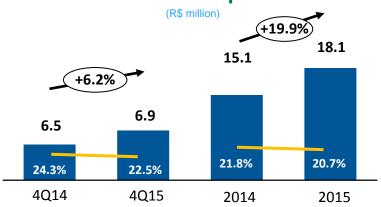
FINANCIAL PERFORMANCE



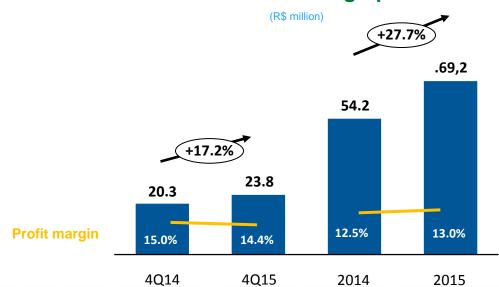




IR and CS expense



Profit from continuing operations

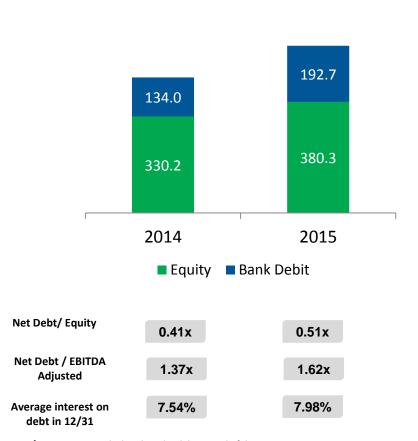


INDEBTEDNESS

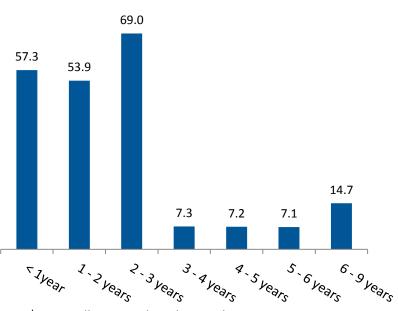


Bank Debt x Equity

(R\$ million)



Debt Aging (R\$ million)

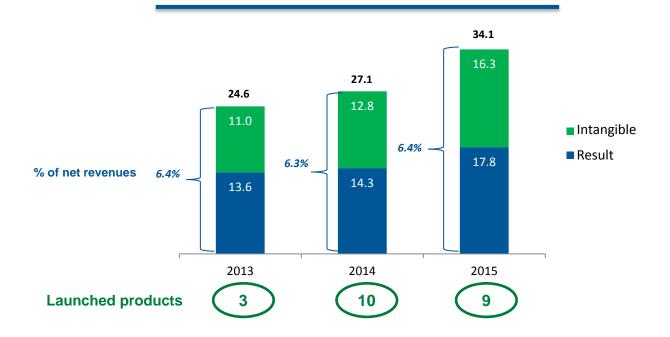


- R\$ 23.4 million in cash and equivalents
- By september/15, FINEP was supplied with documents (receipts, etc) proving the investments financed by their credit line in excess of R\$ 42 million.
- There is still the remaining R\$ 64 million of the FINEP signed facility ready for investment consumption



R&D Investments

(R\$ million)





Biotechnology platform

Building construction and regulatory process for vaccine registrations in Agriculture Ministry, in line with schedule

R&D Results



Products Launched in 2015



Voss Performa

Eprinomectin-based broad-spectrum endectocide for cattle



Parasiticide

(Production Animals)



Doxifin Tabs

Doxycycline-based palatable antimicrobial for dogs and cats

Category

Antimicrobial (Companion Animals)



Enfrent

Prescribed for the treatment and prevention of parasitic sadness in cattle.





Isocox

For treatment of black diarrhea

Others (Production Animals)



Lactofur

For the treatment of severe infections in dairy and beef cattle and pigs

Antimicrobial

(Production Animals)



Trissulfin SID

For the treatment of canine infections

Antibiotic & Therapeutic (Companion Animals)



Cirolac - Vaca Seca

For the prevention and healing of mastitis (mammary gland infection) in the dry period, for the cows to produce more milk of a better quality

Antimicrobial

(Production Animals)



Supehion

Includes two of the most modern active ingredients in the market, Fluazuron and Fipronil, for control of external parasites, ticks, botflies and horn flies

Parasiticide

(Production Animals)



Colosso Avicultura

Used in the control of pests in poultry houses, combines highly safe active substances

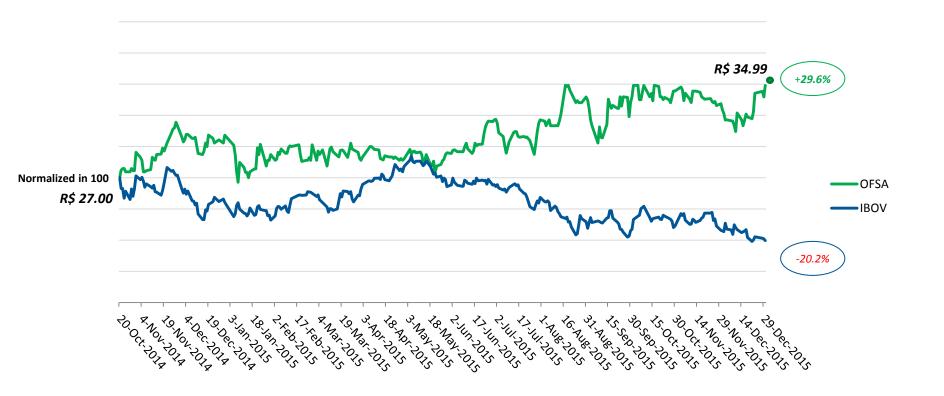
Parasiticide

(Production Animals)

PERFORMANCE OF THE SHARES







HIGHLIGHTS in 2015



Net Earnings: 23.6% growth in 2015

EBITDA: 21.3% growth in 2015

Net Profit: 27.7% growth in 2015

International Operations: Start of our own distribution in Colombia

Commercial team expansion in Mexico

Launches: 9 products in 2015