



4Q14 and FY2014 Earnings Release

Our net revenue increased by 12.6% and adjusted EBITDA reached R\$ 98.2 million, a nominal increase of 15.4% and 0.5 percentage points in the margin on net revenue, evidencing the Company's capacity of generating value.

Conference Call

In Portuguese with simultaneous translation into English

March 26, 2014

3:00 p.m. (BRT) / 2:00 p.m. (US EST)

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Cravinhos, March 25, 2015 – Ouro Fino Saúde Animal Participações S.A. (the "Company" or "Ouro Fino") (BM&FBovespa: OFSA3), which is mainly engaged in the research, development, production and sale of veterinary drugs, vaccines and other products for livestock and pets, announces its financial results for the period ended December 31, 2014 (4Q14 and FY2014).

MESSAGE FROM MANAGEMENT

2014 was undoubtedly one of the most important years in the history of Ouro Fino, because it represented the consolidation of various management efforts, improvements in operational processes and developments in corporate governance, which resulted in the Initial Public Offering (IPO) conducted in October, the only one that took place in Brazil in 2014.

Among the major efforts and developments we highlight the launch of 10 new products, the SAP go live at the beginning of the year, the split-off transaction to form the new corporate structure of the animal health business and the creation of statutory audit, innovation and human resources committees. Our net revenue increased by 12.6% and EBITDA by 15.4%, showing the Company's capacity to grow and generate value, even in a very adverse macroeconomic scenario.

With the IPO proceeds, we are prepared for the development of a new growth cycle based on the expansion of the product portfolio, including the launch of new biological products (vaccines), the expansion of our international operations, especially in Latin America, and the selective analysis of market opportunities, including the possibility of acquiring technology platforms. We believe in a scenario where technology is becoming more widely implemented, in order to increase the productivity of livestock and have a strong growth of the pet market, driven by the strengthening of the emotional character involved in the relationship with pets.

As regards the relationship with the market, the Company reiterates its commitment to devote its best efforts to meet expectations and develop a strong, close and reliable relationship.

We will continue to focus on implementing our strategic plan and be attentive to environmental changes and any opportunities that may add value to our business. Our team is motivated and committed to this new growth cycle.

Dolivar Coraucci Neto CEO

Fábio Lopes Júnior CFO and Investor Relations Officer





Information on the financial statements

Considering that the Company was incorporated on April 10, 2014, its parent company and consolidated financial statements ("consolidated") for the period from the date of its incorporation to the end of the year do not include the result of total operations for the year 2014. In this context, management decided to present in this Earnings Release, where applicable, information derived from the combined consolidated financial statements ("combined") of the Company's subsidiaries for the quarter and twelve-month period ended December 31, 2014, and the pro forma combined consolidated financial statements ("pro forma") for the quarter and twelve-month period ended December 31, 2013. The pro forma information for 2013 was prepared only to illustrate the impacts on the Company's combined-consolidated statement of income of the sharing of expenses adopted in 2014 related to administrative services between its subsidiaries and other companies under common control, in the event this sharing arrangement had also occurred in 2013.

The financial information presented in this Earnings Release was also adjusted to better reflect profit and EBITDA from continuing operations, adjusted by extraordinary events, especially controllership expenses, not included in the combined figures, and expenses related to the IPO process, considered as special expenses, as follows:

R\$ million	4Q14	4Q13	Variation %	2014	2013	Variation %
Combined profit	18.5	13.3	39.1%	51.3	42.0	22.1%
(+) Discontinued operations	0.1	7.1	-98.6%	1.2	11.9	-89.9%
(-) Operating expenses incurred by parent company	(7.1)			(7.1)		
(+) IPO related expenses	8.8			8.8		
(+) Pro Forma adjustments (apportionment of corporate services)		1.0	-100.0%		3.4	-100.0%
Adjusted profit	20.3	21.4	-5.1%	54.2	57.3	-5.4%
(+) Finance result, net	1.0	2.4	-58.3%	11.4	8.7	31.0%
(+) Income tax and social contribution	6.5	0.7	828.6%	15.1	5.9	155.9%
(+) Depreciation and amortization	4.6	3.3	39.4%	16.7	12.4	34.7%
(+) Other		0.8	-100.0%	0.8	0.8	
Adjusted EBITDA	32.4	28.6	13.3%	98.2	85.1	15.4%
Net sales revenue	135.4	136.8	-1.0%	432.2	384.0	12.6%
adjusted EBITDA margin	23.9%	20.9%	3.0 p.p.	22.7%	22.2%	0.5 p.p.

HIGHLIGHTS

- Net sales revenue increased by 12.6% in 2014 to R\$ 432.2 million against R\$ 384.0 million in 2013.
- Adjusted EBITDA increased by 15.4% as compared to 2013 to R\$ 98.2 million, and Adjusted EBITDA increased by 0.5 p.p. on net revenue, and was 22.7%;
- Launch of 10 new products, thus exceeding the annual estimate of 6 launches.





FINANCIAL PERFORMANCE

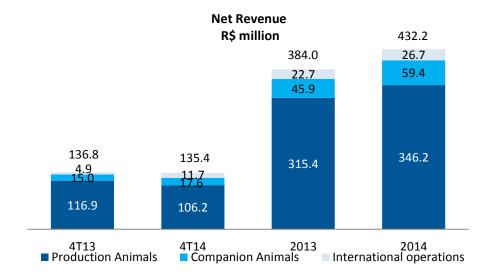
Results (R\$ million)	4Q14	4Q13	Variation %	2014	2013	Variation %
Net revenue	135.4	136.8	-1.0%	432.2	384.0	12.6%
Cost of sales	(57.8)	(61.4)	-5.9%	(171.9)	(149.1)	15.3%
Gross profit	77.6	75.4	2.9%	260.3	234.9	10.8%
(gross margin)	57.3%	55.1%	2.2 p.p.	60.2%	61.2%	-1.0 p.p.
Expenses (*)	(49.8)	(50.9)	-2.2%	(179.6)	(163.0)	10.2%
Operating profit	27.8	24.5	13.5%	80.7	71.9	12.2%
(operating margin)	20.5%	17.9%	2.2 p.p.	18.7%	18.7%	0.0 p.p.
Finance result	(1.0)	(2.4)	-58.3%	(11.4)	(8.7)	31.0%
Income tax and social contribution	(6.5)	(0.7)	828.6%	(15.1)	(5.9)	155.9%
Profit from continuing operations, adjusted	20.3	21.4	-5.1%	54.2	57.3	-5.4%
(adjusted profit margin)	15.0%	15.6%	-0.6 p.p.	12.5%	14.9%	-2.4 p.p.
Adjusted EBITDA	32.4	28.6	13.3%	98.2	85.1	15.4%
(adjusted EBITDA margin)	23.9%	20.9%	3.0 p.p.	22.7%	22.2%	0.5 p.p.

^(*) considers adjustments for operating expenses of the parent company, not included in the combined figures, and IPO related expenses.

Net revenue

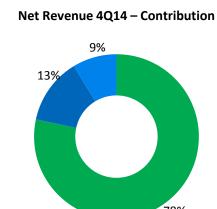
R\$ million	4Q14	4Q13	Variation %	2014	2013	Variation %
Net sales revenue	135.4	136.8	-1.0%	432.2	384.0	12.6%
Production animals	106.2	116.9	-9.2%	346.2	315.4	9.8%
Companion animals	17.5	15.0	16.7%	59.3	45.9	29.2%
International operations	11.7	4.9	138.8%	26.7	22.7	17.6%

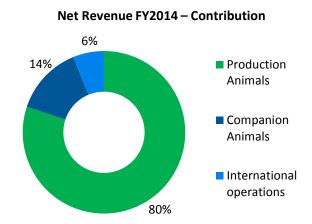
The Company recorded net revenue of R\$ 432.2 million in 2014, which represented an increase of 12.6% as compared to R\$ 384.0 million in 2013. Revenue totaled R\$ 135.4 million in the quarter, that is, 1.0% lower than R\$ 136.8 million recorded in 4Q13, as described below.











• The **Production Animals** segment covers the production and sale in the domestic market of veterinary drugs, vaccines and other products for cattle, pigs, poultry and horses. It includes a portfolio of 93 veterinary products available in more than 124 presentations, which is comprised of, among others, antiparasiticides, antibiotics, hormonal therapeutic products, vaccines and nutritional products.

The growth of 9.8% in 2014 reflects the company's ability to develop in the segment, even considering the temporary suspension as from May of sales of long-acting avermectins (Regulatory Instruction 13 of the Ministry of Agriculture, Cattle Breeding and Supply (MAPA)), which affected the market as a whole. In response, the company repositioned products of the same line in order to replace those included in the suspension, and expanded its portfolio to include 7 new products. Most of these products were launched at the end of the second half of the year.

• The **Companion Animals** segment covers the production and sale in the domestic market of veterinary drugs and other products for dogs and cats. The segment serves 45 distribution areas in the country, reaching more than 22,000 points of sale, with a portfolio of 36 veterinary products available in more than 75 presentations, which include, among others, ear and skin and nutrition products, anti-inflammatories, disinfectants and antiparasiticides.

The growth observed in 2014 and in 4Q14, reflects the successful expansion strategy in this segment, focusing on the sales force with the increase in the points of sale, stimulated by the launches of new antiparasiticides at the end of 2013 and 2014.

• International Operations is the segment that covers the production and sale in the foreign market, especially Latin America, of veterinary drugs, vaccines and other products for livestock.

The increase of 17.6% in revenues from foreign sales in 2014 as compared to the previous year is due, substantially, to the increase in sales to Mexico and Colombia, in line with the Company's strategy.





Cost of sales

R\$ million	4Q14	4Q13	Variation %	2014	2013	Variation %
Cost of sales	(57.8)	(61.4)	-5.9%	(171.9)	(149.1)	15.3%

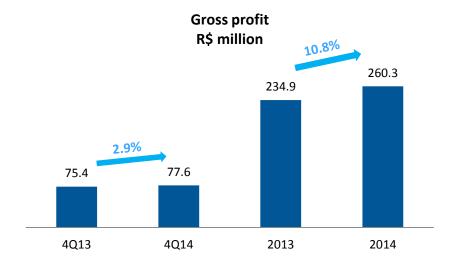
In 2014, the cost of sales totaled R\$ 171.9 million, an increase of 15.3% as compared to 2013. The growth above the variation in profit is mainly due to the repositioning of the product mix.

Gross profit and gross margin

R\$ million	4Q14	4Q13	Variation %	2014	2013	Variation %
Gross profit	77.6	75.4	2.9%	260.3	234.9	10.8%
(gross margin)	57.3%	55.1%	2.2 p.p.	60.2%	61.2%	-1.0 p.p.

In 2014, gross profit totaled R\$ 260.3 million, 10.8% above R\$ 234.9 million in 2013. Gross margin in the same period reached 60.2%, a decrease of 1 percentage point in relation to the 61.2% margin presented in 2013. This reduction is attributed to a mix of less favorable products in the livestock segment, which was partially offset by the pet segment.

Gross profit increased by 2.9% in the quarter, reaching R\$ 77.6 million, with a margin gain 2.2 p.p. on net revenues, as a result of the increased sales in the pet segment and to foreign customers.







Selling, general and administrative and other expenses

R\$ million	4Q14	4Q13	Variation %	2014	2013	Variation %
Selling, general and administrative and other expenses	(49.8)	(50.9)	-2.2%	(179.6)	(163.0)	10.2%
Percentage on net revenue	36.8%	37.2%	-0.4 p.p.	41.6%	42.4%	-0.8 p.p.

In 2014, selling, general and administrative and other expenses totaled R\$ 179.6 million, representing an increase of 10.2% as compared to 2013, and a dilution of 0.8 p.p. on the net revenue for the same period. When comparing the quarters' figures, a decrease of 2.2% and a dilution of 0.4 p.p. are noted.

EBITDA and EBITDA margin

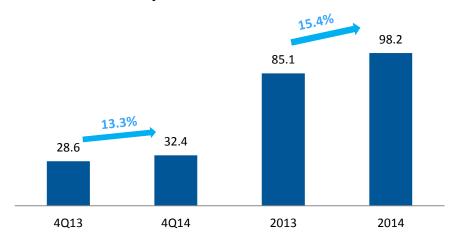
R\$ million	4Q14	4Q13	Variation %	2014	2013	Variation %
Adjusted profit	20.3	21.4	-5.1%	54.2	57.3	-5.4%
(-) Discontinued operations	(0.1)	(7.1)	-98.6%	(1.2)	(11.9)	-89.9%
(+) Operating expenses incurred by parent company	7.1			7.1		
(-) IPO related expenses	(8.8)			(8.8)		
(-) Pro Forma adjustments (apportionment of corporate services)		(1.0)	-100.0%		(3.4)	-100.0%
Combined profit	18.5	13.3	39.1%	51.3	42.0	22.1%
(+) Finance result, net	1.0	2.4	-58.3%	11.4	8.7	31.0%
(+) Income tax and social contribution	6.5	0.2	3150.0%	15.1	4.1	268.3%
(+) Depreciation and amortization	4.6	3.3	39.4%	16.7	12.4	34.7%
EBITDA	30.6	19.2	59.4%	94.5	67.2	40.6%
(+) Discontinued operations	0.1	7.1	-98.6%	1.2	11.9	-89.9%
(+) Pro Forma adjustments (apportionment of corporate services) before income tax and social contribution		1.5	-100.0%		5.2	-100.0%
(-) Operating expenses incurred by parent company	(7.1)			(7.1)		
(+) IPO related expenses	8.8			8.8		
(+) Other		0.8	-100.0%	0.8	0.8	
Adjusted EBITDA	32.4	28.6	13.3%	98.2	85.1	15.4%
Net sales revenue	135.4	136.8	-1.0%	432.2	384.0	12.6%
EBITDA margin	22.6%	14.0%	8.6 p.p.	21.9%	17.5%	4.4 p.p.
adjusted EBITDA margin	23.9%	20.9%	3.0 p.p.	22.7%	22.2%	0.5 p.p.

Adjusted EBITDA for 2014 increased by 15.4% totaling R\$ 98.2 million, and the margin on net revenue for the same period increased by 0.5 p.p. Growth in the quarter was 13.3%, reaching R\$ 32.4 million against R\$ 28.6 in 4Q13. Adjusted EBITDA margin on net revenue in 4Q14 increased by 3.0 p.p as compared to the 4Q13 margin.





Adjusted EBITDA - R\$ million



Finance result

R\$ million	4Q14	4Q13	Variation %	2014	2013	Variation %
Finance result	(1.0)	(2.4)	-58.3%	(11.4)	(8.7)	31.0%

In 2014, especially in the first nine months of the year, there was an increase in debts indexed to the Interbank Deposit Certificate (CDI) rate in total indebtedness, which increased from 18% at the end of 2013 to 39% at the end of 2014. The higher percentage of these operations, together with the average increase of approximately 3 percentage points in the CDI rate, when comparing the two periods, contributed to an increase in the net expense of R\$ 2.7 million. When comparing the quarters, the reduction in net expense by R\$ 1.3 million reflects the company's capitalization that took place with the IPO, which contributed to reducing the balance of the net bank debt by R\$ 48.8 million and leverage (net bank debt on adjusted EBITDA) to 1.46 times against 2.2 times in 2013.





Income tax and social contribution

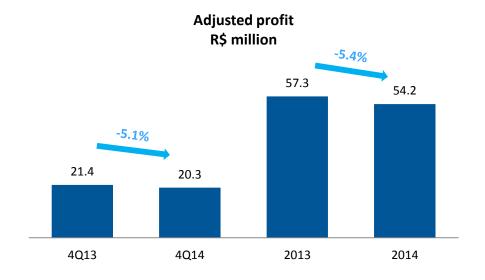
R\$ million	4Q14	4Q13	Variation %	2014	2013	Variation %
Income tax and social contribution	6.5	0.7	828.6%	15.1	5.9	155.9%
Percentage on profit before income tax and social contribution	24.3%	3.2%	21.1 p.p.	21.8%	9.3%	12.5 p.p.

In 2014, income tax and social contribution totaled R\$ 15.1 million in the accumulated result for the year and R\$ 6.5 million in 4Q14, against R\$ 5.9 million and R\$ 0.7 million in 2013, respectively. The variations between the periods reflect the use of tax loss carry forwards related to discontinued operations in continuing operations in 2013.

Adjusted profit

Results (R\$ million)	4Q14	4Q13	Variation %	2014	2013	Variation %
Profit from continuing operations, adjusted	20.3	21.4	-5.1%	54.2	57.3	-5.4%
(adjusted profit margin)	15.0%	15.6%	-0.6 p.p.	12.5%	14.9%	-2.4 p.p.

In 2014, adjusted profit from continuing operations reached R\$ 54.2 million against R\$ 57.3 million in 2013. Adjusted net margin of continuing operations decreased from 14.9% in the prior period to 12.5%, reflecting a decrease of 2.4 p.p. on net revenue. In 4Q14, adjusted profit from continuing operations was R\$ 20.3 million against R\$ 21.4 million in 4Q13. The changes resulted, substantially, from the effects of the finance result and income tax and social contribution, as explained above.





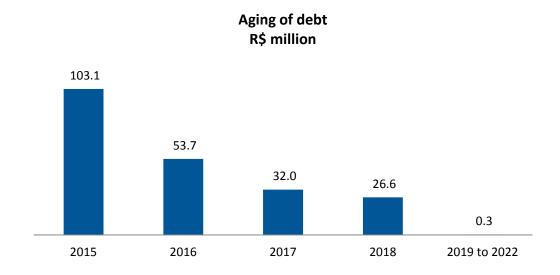


INDEBTEDNESS

In R\$ million	December 31, 2014
Current	103.1
Non current	112.6
TOTAL	215.7
Cash	72.5
Net debt	143.2
Average cost of debt (year) ¹	7.54%
Net debt/Adjusted EBITDA	1.46

Note¹: Average cost calculated taking into account derivative financial instruments for hedging purposes.

Continuing the strategic innovation plan, in December 2014 we entered into a new loan agreement with the Fund for Financing of Studies and Projects (FINEP), in the amount of R\$ 107 million. The loan obtained is subject to a fixed interest rate of 4% p.a., 36-month grace period and amortization over 73 months.







RESEARCH AND DEVELOPMENT

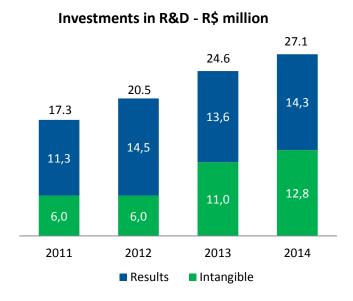
Out of the 129 veterinary products Ouro Fino owns, 10 were launched in 2014, as described below, exceeding the initial expectation of 6 launches. For the next years, 42 products, which are in our pipeline, are expected to be launched.

		Launches in 2014		
			Category	Line
	Colosso Spray	Ectoparasiticide used in the treatment of screw-worm infestations on cattle	Antiparasiticides	Production Animals
	Fluatac Duo 5 liters	Endectocide for control of ticks, horn flies and botflies, highly efficient in the treatment of verminosis in cattle	Antiparasiticides	Production Animals
	Eqdomin	Calmative for horses	Therapeutic products	Production Animals
France / Engy	SincroCP	Inductor of ovulation in cows	Therapeutic products	Production Animals
name name (a) Crist	Sellat	Intramammary sealant for treatment of mastitis in cows in the dry period	Other	Production Animals
Consense of the Consense of th	Cemtra	Calmative for dogs and cats	Therapeutic products	Companion Animals
Governor of Lancaum of	Propovet	Anesthetic for dogs and cats	Therapeutic products	Companion Animals
	Leevre	Ectoparasiticide collar for prevention of the sandflies that transmit canine leishmaniasis and control of ticks and flies in dogs	Antiparasiticides	Companion Animals
ė	Ourovac BT	Prevention of clostridial diseases and botulism in cattle	Vaccines	Production Animals
Ė	Ourovac 10TH	Prevention of clostridial diseases and botulism in cattle	Vaccines	Production Animals





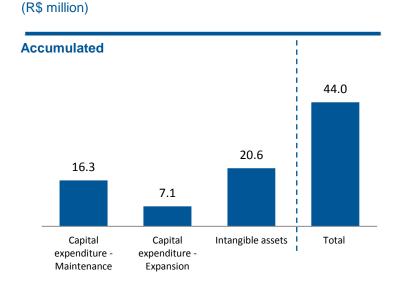
In 2014, approximately 6.3% of the net revenue was invested in R&D, totaling about R\$27.1 million. The chart below shows the Company's investments in R&D in the period from 2011 to December 31, 2014.



CAPITAL EXPENDITURE

Investments

The company completed in 2014 the biotechnology research center, in line with the strategic plan for development in the biological market, completed the 2nd wave of investments in SAP, as well as investments in the development of new products. Investments in maintenance remained in line with the company's history.







PERFORMANCE OF THE SHARES

Ouro Fino shares started to be traded on the São Paulo Stock Exchange (BM&F Bovespa) on October 21, 2014 under the ticker OFSA3, at the initial price of R\$27.00. The graph below shows share performance between the first day (10/21) and the last day of the period (12/31).

OFSA3 closed the trading session on 12/31 at R\$ 30.68, with a variation of 13.6% since the beginning of the trading. In the same period, Ibovespa presented a depreciation of 7.1%. The average daily trading volume since the IPO date was R\$ 1.8 million.

OFSA3: + 13.6% IBOV: - 7.1%







RECENT EVENTS

On November 21, 2014 a supplementary offering of 2.02 million shares was completed, with distribution value of R\$ 54.5 million.

In a Notice to Stockholders published on December 30, the Company announced the distribution and payment of interest on capital to the stockholders in the amount of R\$ 3.6 million, corresponding to R\$ 0.067294119 per share.

The Company's ownership structure after the supplementary offering is as follows:

Stockholders	Common shares	%
Founder stockholders	29,668,270	55.0
Management	1,603,690	3.0
Free Float		
General Atlantic	7,407,407	13.7
BNDESPar	6,666,788	12.4
Other	8,596,152	15.9
Total	53,942,307	100.00

On March 24, a judicial decision granting early relief was handed down in connection with an action filed by SINDAN (National Animal Health Industry Union) claiming the annulment of the application to the members of such union of the provisions of Regulatory Instruction (IN) 13 of MAPA, which suspended the sale of long-acting products including avermectins in their formula. As a result of this decision, the Company may resume the production and sale of the following products: Master LP, Aba LA and Iver LA. We are still evaluating the potential impacts on the Company's results.





STATEMENT OF INCOME

Statement of income (R\$ thousand)	4Q14 ¹	4Q13²	2014 ¹	2013²
Continuing operations				
Revenue	135,447	136,805	432,241	384,021
Cost of sales	(57,809)	(61,443)	(171,930)	(149,098)
Gross profit	77,638	75,362	260,311	234,923
Selling expenses	(41,853)	(42,127)	(146,676)	(130,649)
General and administrative expenses	(8,324)	(8,938)	(33,135)	(32,433)
Other income, net	379	212	211	11
Operating profit	27,840	24,509	80,711	71,852
Finance income	10,318	2,077	26,967	11,398
Finance costs	(11,428)	(4,490)	(38,410)	(20,060)
Finance result	(1,110)	(2,413)	(11,443)	(8,662)
Profit before income tax and social contribution	26,730	22,096	69,268	63,190
Current income tax and social contribution	(4,328)	(1,198)	(10,429)	(7,041)
Deferred income tax and social contribution	(2,140)	493	(4,629)	1,171
Earnings for the year from continuing operations	20,262	21,391	54,210	57,320
Discontinued operations				
Loss for the year from discontinued operations	(76)	(7,039)	(1,211)	(11,884)
Profit for the period	20,186	14,352	52,999	45,436

¹ Adjusted combined consolidated statement of income that considers operating expenses of the parent company, not included in the combined figures, and does not consider special IPO related expenses.

² Pro forma combined consolidated statement of income





STATEMENT OF CASH FLOWS

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(739)
501
626
(28,396)
(12,640)
(14,035)
12,789
3,971
3,244
10,214
51,191
(9,327)
(8,413)
33,451
12,726
(25,059)
(27,571)
2,076
(37,828)
73,171
(31,713)
(10,145)
31,000
(35,750)
26,563
22,186
15,775
462
38,423





BALANCE SHEET

Trade receivables Deferred income tax and social contribution Other assets Deferred linements Deferred income tax and social contribution Other assets Deferred income tax and equipment Dividends and equity Deferred income tax and equipments Deferred income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Derivative financial ins	12/31/2013 ²	12/31/2014 ¹	Balance Sheet (R\$ thousand)
Cash and cash equivalents Trade receivables Derivative financial instruments Inventories Related parties Other assets Other assets beld for sale Derivative financial instruments Income tax and social contribution recoverable Related parties Other assets Other assets Other assets Ron-current assets held for sale Derivative financial instruments Trade receivables Derivative financial instruments Taxes recoverable Deferred income tax and social contribution Other assets Property, plant and equipment Otal assets Derivative financial instruments Trade payables Derivative financial instruments Trade payables Derivative financial instruments Trace payables Derivative financial instruments Derivative financial instruments Trace payable Derivative financial instruments Derivative financial			Assets
Trade receivables Derivative financial instruments 10,33 Inventories 86,84 Taxes recoverable Income tax and social contribution recoverable Related parties Other assets Other assets Long-term receivables Derivative financial instruments Taxes recoverable Deferred income tax and social contribution Other assets Deferred income tax and social contribution 1,93 Other assets Deferred income tax and social contribution 1,93 Other assets 26,33 Property, plant and equipment 170,63 Stal assets Derivative financial instruments Trade payables Derivative financial instruments Trade payables Derivative financial instruments 126,93 Derivative financial instruments Derivative financial instruments 127,94 Derivative financial instruments Derivative financial instrumen	6 278,481	365,616	Current assets
Derivative financial instruments Inventories Response recoverable Income tax and social contribution recoverable Related parties Other assets Ron-current assets held for sale On-current assets Inventories Derivative financial instruments Derivative financial instruments Taxes recoverable Deferred income tax and social contribution Other assets Permanent assets Intangible assets Intangible assets Property, plant and equipment Intal assets Derivative financial instruments Trade a payables Derivative financial instruments Trades payables Derivative financial instruments Dividends and interest on capital Dividends and	3 38,423	72,453	Cash and cash equivalents
Inventories 86,88 Taxes recoverable 6,90 Income tax and social contribution recoverable 2,48 Related parties 99 Other assets 7,45 Non-current assets held for sale on-current assets	1 133,608	178,111	Trade receivables
Taxes recoverable (5,90 Income tax and social contribution recoverable (2,48 Related parties (99 Other assets (7,48 Non-current assets held for sale on-current assets held for sale operations (99 Other assets (6 2,982	10,376	Derivative financial instruments
Income tax and social contribution recoverable Related parties Other assets Ron-current assets held for sale On-current assets Income receivables Trade receivables Deferred income tax and social contribution Other assets Permanent assets Deferred income tax and social contribution Other assets Permanent assets Intangible assets Permanent assets Intangible assets For a sector of the sector of	8 65,447	86,848	Inventories
Related parties 990 Other assets 7,43 Non-current assets held for sale on-current assets 261,64 Long-term receivables 24,77 Trade receivables Deferred income tax and social contribution 1,90 Other assets 236,93 Intangible assets 66,33 Property, plant and equipment 170,63 abilities and equity 17,10 urrent liabilities 176,94 Earse payables 22,33 Borrowings 103,03 Salaries and social contribution payable 76 Dividends and interest on capital 8,93 Commissions on sales 5,64 Cother liabilities 1,26 Commissions on sales 5,64 Cother liabilities 1,26 Corrent liabilities 1,26 Correct liabilities 1,26	5 3,238	6,905	Taxes recoverable
Other assets 7,4 Non-current assets held for sale on-current assets 261,66 Long-term receivables 24,77 Trade receivables 22,55 Derivative financial instruments 22,55 Intangible assets 66,30 Property, plant and equipment 170,66 otal assets 627,26 abilities and equity 176,99 Derivative financial instruments 22,35 Derivative financial instruments 37,99 Early plant and equipment 170,69 Other liabilities 7,56 Intangible assets 627,26 abilities and equity 176,99 Irrade payables 22,33 Derivative financial instruments 37,99 Early plant and social charges 24,99 Taxes payable 5,66 Income tax and social contribution payable 76 Dividends and interest on capital 8,99 Commissions on sales 5,66 Other liabilities 120,26 Derivative financial instruments 3,46 Early plant and social contribution payable 76 Dividends and interest on capital 8,99 Commissions on sales 5,66 Other liabilities 120,26 Derivative financial instruments 1,16 Berrowings 112,56 Provision for contingencies 2,66 Deferred income tax and social contribution 3,89 Related parties 5 otal liabilities 297,10 Stall liabilities 297,10	6,900	2,486	Income tax and social contribution recoverable
Non-current assets 261,66 Long-term receivables 24,75 Trade receivables 22,55 Defiviative financial instruments 22,55 Deferred income tax and social contribution 1,95 Other assets 236,95 Intangible assets 66,36 Property, plant and equipment 170,66 Otal assets 627,26 Intangible assets 627,26 Int	8	998	Related parties
con-current assets Long-term receivables Trade receivables Derivative financial instruments Taxes recoverable Deferred income tax and social contribution Other assets Permanent assets Intangible assets Intangible assets Property, plant and equipment Otal assets abilities and equity Unrent liabilities Derivative financial instruments Borrowings Derivative financial instruments Salaries and social contribution payable Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Derivative financial instruments Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Derivative financial instruments Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Derivative	9 8,389	7,439	Other assets
Long-term receivables Derivative financial instruments Taxes recoverable Deferred income tax and social contribution Other assets Permanent assets Intangible assets Property, plant and equipment otal assets Definities and equity Urrent liabilities Derivative financial instruments Encrowings Taxes payable Dividends and interest on capital Commissions on sales Other liabilities related to non-current assets held for sale Derivative financial instruments Derivative financial instruments Derivative financial instruments Taxes payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Elabilities related to non-current assets held for sale Derivative financial instruments Derivative financial i	19,494		Non-current assets held for sale
Trade receivables Derivative financial instruments Taxes recoverable Deferred income tax and social contribution Other assets Permanent assets Intangible assets Property, plant and equipment Otal assets Otal as	5 260,200	261,645	Non-current assets
Derivative financial instruments Taxes recoverable Deferred income tax and social contribution Other assets Permanent assets Intangible assets Intangible assets Property, plant and equipment Otal assets Intal assets Intangible asset assets Intangible assets Intangible assets Intangibl	0 38,373	24,710	Long-term receivables
Taxes recoverable Deferred income tax and social contribution Other assets Permanent assets Intangible assets Intangible assets Property, plant and equipment Otal assets abilities and equity Unrent liabilities Trade payables Derivative financial instruments Salaries and social charges Taxes payable Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Salaries and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Salaries and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Borrowings Provision for contingencies Deferred income tax and social contribution 3,83 Related parties Detail liabilities 297,10 Detail liabilities Detail salaries Detail liabilities Detail salaries Detail salari	1,596		Trade receivables
Deferred income tax and social contribution Other assets Permanent assets Intangible assets Intangible assets Intangible assets Property, plant and equipment Intage assets Intangible assets Intendical instruments Intangible assets	2,833		Derivative financial instruments
Other assets 236,93 Intangible assets 66,30 Property, plant and equipment 170,63 otal assets 627,20 abilities and equity urrent liabilities 176,90 Trade payables 22,33 Derivative financial instruments 103,09 Salaries and social charges 103,09 Taxes payable 5,63 Income tax and social contribution payable 76 Dividends and interest on capital 8,99 Commissions on sales 5,66 Other liabilities 120,20 Derivative financial instruments 1,10 Borrowings 120,20 Related parties 120,20 Related parties 120,20 Related parties 227,10 otal liabilities 2297,10 otal equity 330,00	9 24,878	22,529	Taxes recoverable
Permanent assets Intangible assets Property, plant and equipment Ito,63 Property, plant and equipment Ito,63 Botal assets Intangible assets Ito,63 Botal assets Ito,64 Income tax and social contribution payable Dividends and interest on capital Commissions on sales Itabilities Itabi	7,168	1,920	Deferred income tax and social contribution
Intangible assets 66,30 Property, plant and equipment 170,63 potal assets 627,20 abilities and equity 176,90 Irrade payables 176,90 Derivative financial instruments 103,00 Salaries and social charges 103,00 Salaries and social charges 103,00 Salaries and social charges 103,00 Income tax and social contribution payable 176 Income tax and social contribution payable 176 Dividends and interest on capital 18,90 Commissions on sales 15,66 Other liabilities 15,46 Liabilities related to non-current assets held for sale 120,20 Derivative financial instruments 1,10 Borrowings 112,56 Provision for contingencies 2,66 Deferred income tax and social contribution 3,83 Related parties 120,10 ball liabilities 297,10	1,898	261	Other assets
Property, plant and equipment total assets abilities and equity urrent liabilities Trade payables Derivative financial instruments Borrowings Salaries and social charges Taxes payable Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments 5,46 Derivative financial instruments 120,26 Derivative financial instruments 112,56 Provision for contingencies Deferred income tax and social contribution 3,83 Related parties total liabilities 297,10 total equity 330,06	5 221,827	236,935	Permanent assets
total assets abilities and equity urrent liabilities Trade payables Derivative financial instruments Borrowings Salaries and social charges Taxes payable Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments 103,09	0 53,307	66,300	Intangible assets
abilities and equity urrent liabilities Trade payables Derivative financial instruments Borrowings Salaries and social charges Taxes payable Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Second to the conference of	5 168,520	170,635	Property, plant and equipment
trrent liabilities Trade payables Derivative financial instruments Borrowings Salaries and social charges Taxes payable Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Derivative financial instruments Derivative financial instruments Derivative financial instruments Provision for contingencies Deferred income tax and social contribution Related parties Data liabilities 297,10 2010 22,39 24,99 24,99 24,99 25,69 26,69 26,69 27,10 28,89 297,10 297,10 297,10 2010	1 538,681	627,261	Total assets
Trade payables Derivative financial instruments Borrowings Salaries and social charges Taxes payable Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Liabilities related to non-current assets held for sale on-current liabilities Derivative financial instruments Provision for contingencies Deferred income tax and social contribution Related parties otal liabilities 22,39 24,99 24,99 76 76 76 76 76 77 78 79 70 70 70 70 70 70 70 70 70			Liabilities and equity
Derivative financial instruments Borrowings Salaries and social charges Taxes payable Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Liabilities related to non-current assets held for sale on-current liabilities Derivative financial instruments Provision for contingencies Deferred income tax and social contribution Related parties otal liabilities 297,10 200,000	4 110,467	176,904	Current liabilities
Borrowings 103,09 Salaries and social charges 24,99 Taxes payable 5,66 Income tax and social contribution payable 76 Dividends and interest on capital 8,99 Commissions on sales 5,66 Other liabilities 5,46 Liabilities related to non-current assets held for sale on-current liabilities 120,26 Derivative financial instruments 1,16 Borrowings 112,56 Provision for contingencies 2,66 Deferred income tax and social contribution 3,83 Related parties 297,16 otal liabilities 297,16 otal equity 330,06	0 16,108	22,390	Trade payables
Salaries and social charges Taxes payable Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Liabilities related to non-current assets held for sale on-current liabilities Derivative financial instruments Borrowings Provision for contingencies Deferred income tax and social contribution Related parties otal liabilities 24,99 76 76 76 77 78 78 79 79 70 70 70 70 70 70 70 70 70 70 70 70 70	2	12	Derivative financial instruments
Taxes payable 5,63 Income tax and social contribution payable 76 Dividends and interest on capital 8,99 Commissions on sales 5,66 Other liabilities 5,46 Liabilities related to non-current assets held for sale on-current liabilities 120,26 Derivative financial instruments 1,16 Borrowings 112,56 Provision for contingencies 2,66 Deferred income tax and social contribution 3,83 Related parties otal liabilities 297,16 otal equity 330,06	3 53,728	103,093	Borrowings
Income tax and social contribution payable Dividends and interest on capital Commissions on sales Other liabilities Liabilities related to non-current assets held for sale on-current liabilities Derivative financial instruments 1,16 Borrowings Provision for contingencies Deferred income tax and social contribution Related parties otal liabilities 297,10 otal equity 76 8,99 120,20	2 20,789	24,912	Salaries and social charges
Dividends and interest on capital 8,99 Commissions on sales 5,66 Other liabilities 5,46 Liabilities related to non-current assets held for sale on-current liabilities 120,26 Derivative financial instruments 1,16 Borrowings 112,56 Provision for contingencies 2,66 Deferred income tax and social contribution 3,83 Related parties otal liabilities 297,16 otal equity 330,06	8 3,877	5,638	Taxes payable
Commissions on sales 5,66 Other liabilities 5,46 Liabilities related to non-current assets held for sale on-current liabilities 120,20 Derivative financial instruments 1,16 Borrowings 112,56 Provision for contingencies 2,66 Deferred income tax and social contribution 3,83 Related parties 297,10 otal liabilities 297,10 otal equity 330,06	3 596	763	Income tax and social contribution payable
Other liabilities 5,40 Liabilities related to non-current assets held for sale on-current liabilities 120,20 Derivative financial instruments 1,10 Borrowings 112,50 Provision for contingencies 2,60 Deferred income tax and social contribution 3,83 Related parties 297,10 otal liabilities 297,10 otal equity 330,00	9 3,565	8,959	Dividends and interest on capital
Liabilities related to non-current assets held for sale on-current liabilities Derivative financial instruments Borrowings Provision for contingencies Deferred income tax and social contribution Related parties otal liabilities 297,10 otal equity 120,20 120,2	9 4,828	5,669	Commissions on sales
on-current liabilities120,20Derivative financial instruments1,16Borrowings112,56Provision for contingencies2,66Deferred income tax and social contribution3,83Related parties297,10otal liabilities297,10otal equity330,00	8 6,011	5,468	Other liabilities
Derivative financial instruments 1,16 Borrowings 112,56 Provision for contingencies 2,66 Deferred income tax and social contribution 3,83 Related parties otal liabilities 297,16 otal equity 330,06	965		Liabilities related to non-current assets held for sale
Derivative financial instruments 1,16 Borrowings 112,56 Provision for contingencies 2,66 Deferred income tax and social contribution 3,83 Related parties otal liabilities 297,16 otal equity 330,06	0 218,794	120,200	Non-current liabilities
Provision for contingencies 2,66 Deferred income tax and social contribution 3,83 Related parties otal liabilities 297,10 otal equity 330,06		1,164	Derivative financial instruments
Provision for contingencies 2,66 Deferred income tax and social contribution 3,83 Related parties otal liabilities 297,10 otal equity 330,06	0 172,285	112,560	Borrowings
Deferred income tax and social contribution 3,83 Related parties otal liabilities 297,10 otal equity 330,06		2,664	Provision for contingencies
Related parties 297,10 tal liabilities 3330,00	•	3,812	Deferred income tax and social contribution
otal liabilities 297,10 otal equity 330,00	37,897		Related parties
otal equity 330,00		297,104	Total liabilities
		330,069	Total equity
~		88	• •
otal liabilities and equity 627,26		627,261	Total liabilities and equity
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