Earnings
Release
3Q21 and 9M21





#### Disclaimer

This presentation brings statements about future events that are subject to risks and uncertainties. Such statements are based on our Management's beliefs and assumptions and on information that the Company currently has access to. Statements about future events include information regarding our intentions, beliefs or current expectations, as well as those of the members of the Management Board and Company Directors.

Disclaimers according to the statements and the information about the future also include information about possible or presumed operating results, as well as statements preceded by, followed by or that include the words "believes", "may", "will", "continue", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions.

The statements and information are not guarantees of future performance. They involve risks, uncertainties and assumptions because they are related to future events and, therefore, depending on circumstances that may or may not occur. Future results and value creation for our shareholders may differ materially from those expressed or implied by the statements made about the future. Many of the factors that will determine these results and values are beyond our ability to control or predict.

### Kleber Gomes

Chief Executive Officer

# Ourofino Saúde Animal is awarded as the best company in Latin and South America by Animal Health.



We Care

We overcome obstacles

We Care

We expand the scenario

We Care

We increase the portfolio

We Care

We Invest

We Innovate

We Transform

We reimagine

We take care again



Animal Health Award Winner 2021







For each of our customers, the whole of Our Culture.

#### Highlights

- ESG: materiality matrix prioritizing 6 themes
- Digital Transformation Journey
- Return to on-site activities in our offices and Ouroflex Program
- Strong 2021























# Angelo Melo

Strategic Development and

New Business Director

#### LAUNCH

Some issues take time to be solved. For others, its better to act fast.

Conclue Line
Diagnostic Kit

Precise instant results in favor of the one you love.





Do not worry, you Ourofino quality.



prevent rabies with



A new generation of vaccines with superior results\*.

THE BEST OF THE FUTURE, REVOLUTIONIZING THE PRESENT.

Convenience, superior efficacy and long-lasting protection against enzootic Pneumonia.



Single dose protocol



Antigen with high expression of external proteins and high immunogenicity



Adjuvant that induces Cellular and mucosal immunity

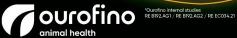


Immunity duration of at least 25



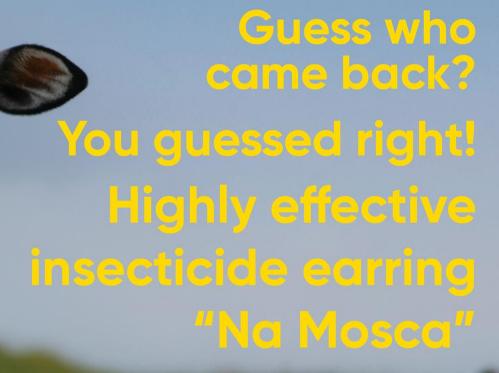


ourofino





#### **LAUNCHES**







#### Highlights

 21 new registered products in Mexico and Colombia this year

 Clostridium and Reproductive vaccines launch in Colombia in partnership





















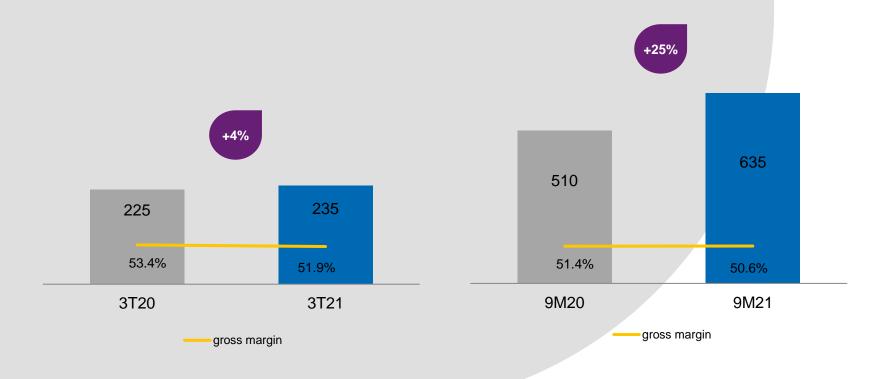


## Marcelo Silva

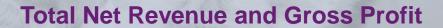
CFO and IRO

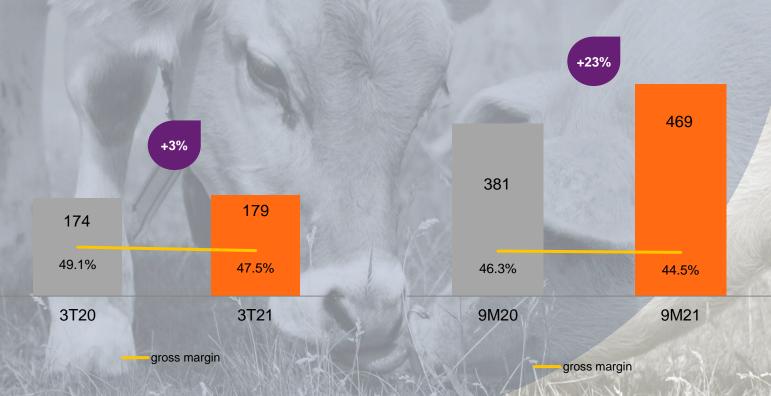
#### Consolidated Results





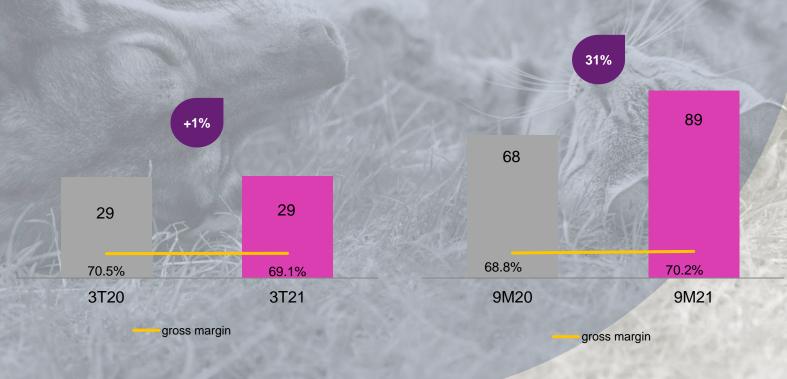
#### **Production Animals**



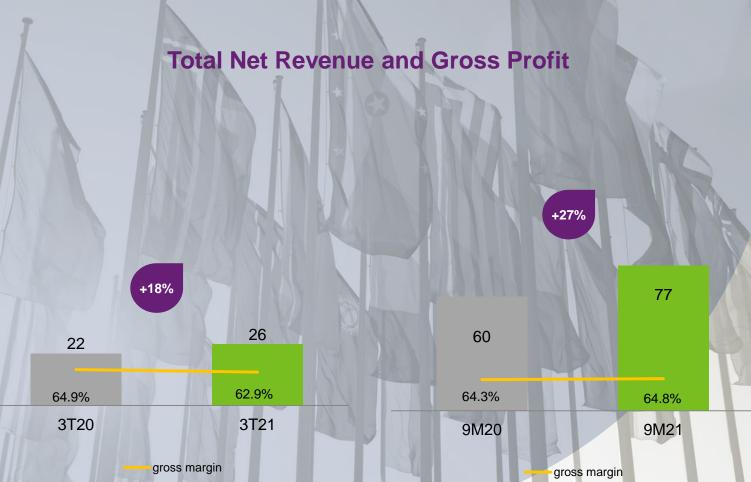


### Companion Animals

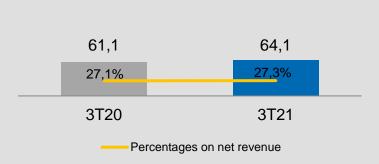


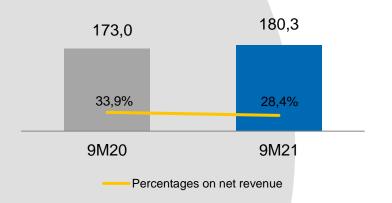


### International Operations

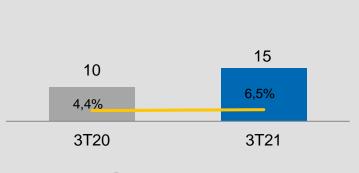


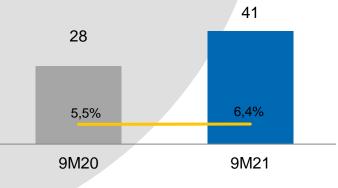
#### SG&A





#### **R&D** Expenses

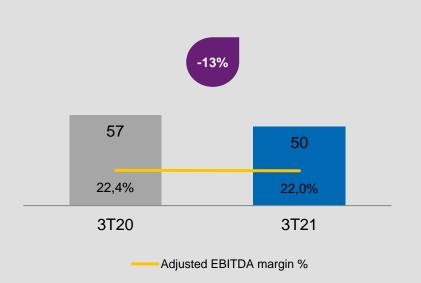


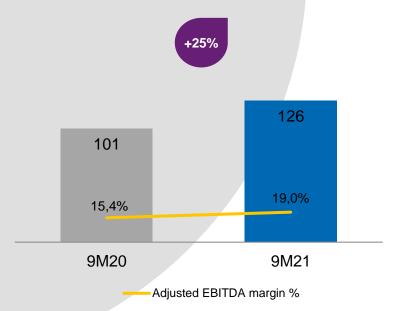


Percentages on net revenue

-Percentages on net revenue

### Adjusted Ebitda



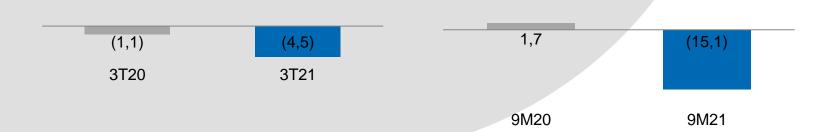


# Net Financial Expense and Income Tax

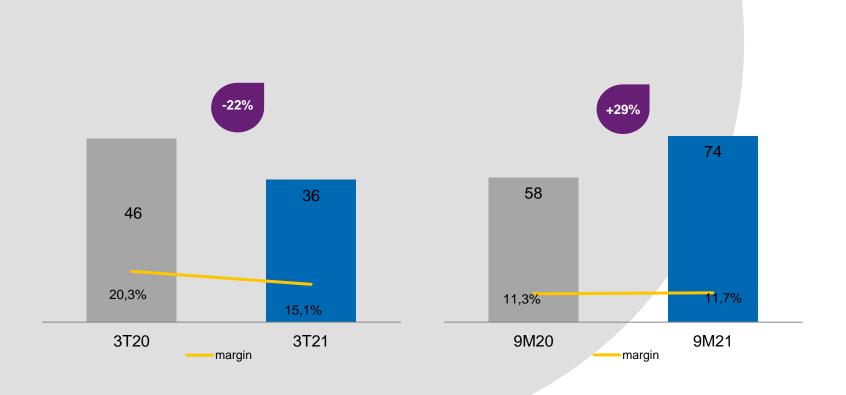
#### **Net financial expense**



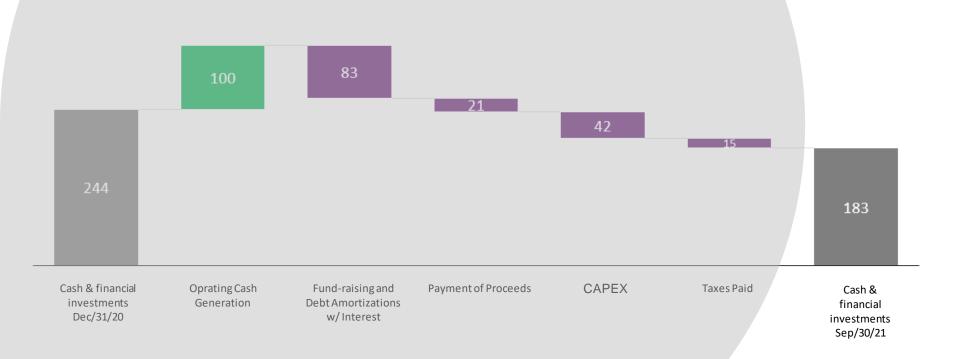
#### **Income tax**



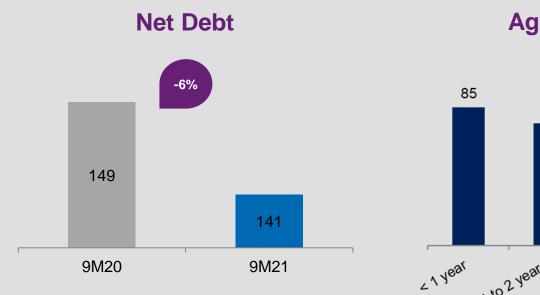
### Adjusted Net Profit

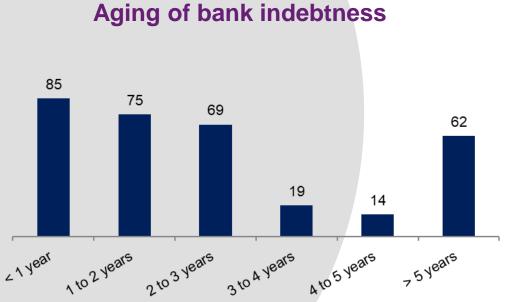


#### Generation of Cash



#### Indebtedness





1.02x

0.84x

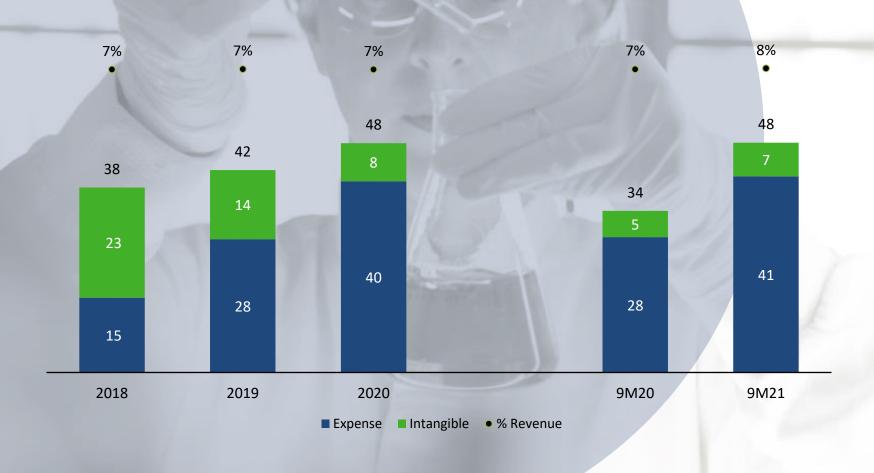
**Net Debt/EBITDA** 

5.01%

7.35%

**Annual Average interest on debt** 

#### **R&D** Investments





### Ourofino Saúde Animal Participações S.A. (B3: OFSA3)

**Investor Relations** 



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